Why Use a Care Consultant?

Potential clients sometimes ask why they should work with one of our care consultants, rather than obtaining services on their own.

**Convenience**
Perhaps you would benefit from more than one service—for example, housekeeping and an emergency response system. If you hire companies directly to provide each of those services, you’ll have to coordinate appointments, billing, and customer service issues with each company. But when you work with a care consultant, she’ll handle all the arrangements for you, and you’ll receive one simple monthly statement.

**Security**
Our service providers have undergone a detailed review prior to being accepted into our program, and they are reviewed again each year. Every staff member coming into your home has had a thorough background screening as well.

**Cost Savings**
Because we receive bids from a number of providers, and because we contract for services for more than a thousand clients, we may offer a more affordable price than you could obtain on your own. Plus, SourcePoint’s services are available on a sliding fee scale—so your co-pays will depend on your own financial situation.

**Trusted Expertise**
Your care consultant is a licensed professional who specializes in issues associated with getting older. Working one-on-one with you, our care consultants can often spot and prevent problems before they occur. Simple suggestions, such as adding grab bars in a shower or an emergency call button in your home, can help prevent falls and preserve your health.

*I can’t say enough good words about what they’ve done for me. Delaware County is the luckiest place in the world.*

—SourcePoint client

When you receive services through SourcePoint, you pay only for the cost of the services themselves. Your care consultant’s expertise is available at no charge to you. Call today!